

**AGREEMENT
FOR
TRANSFER ARTICULATION
BETWEEN**

**STATE UNIVERSITY OF NEW YORK COLLEGE AT OSWEGO
BACHELOR OF SCIENCE in BUSINESS ADMINISTRATION**

AND

**SUNY BROOME COMMUNITY COLLEGE
ASSOCIATE OF SCIENCE in BUSINESS ADMINISTRATION**

INTRODUCTION

This document constitutes an agreement regarding articulation for the program identified between the State University of New York College at Oswego and SUNY Broome Community College. The agreement includes the parallel program where full junior status will be afforded SUNY Broome Community College graduates as well as identifies other program options and appropriate course credit equivalencies.

OBJECTIVES

- * To attract qualified students to SUNY Broome Community College and to the State University of New York College at Oswego.**
- * To encourage academic coordination and other faculty/administrative interactions, including curricular reviews and administrative streamlining.**
- * To provide for the exchange of information on successes and failures of this transfer program in order that improvements might be made.**

PROGRAM to PROGRAM ARTICULATION

SUNY Broome Community College Business Administration A.S.	State University of New York at Oswego Business Administration B.S.
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Equivalency Table

Course #	Course Title	Credits		Course #	Course Title	Credits
BUS 100	Financial Accounting I	4		ACC 201	Principles of Accounting I	3
BUS 122	Self-Management	3			Elective	3
BUS 118	Business Law	3		BLW 355	Legal & Regulatory Environment of Business	3
BUS 141	Marketing	3		MKT 250	Marketing Principles	3
ENG 110	College Writing I	3		ENG 102	Composition II	3
BUS 101	Financial Accounting II	4		ACC 202	Principles of Accounting II	3
BUS 120W or BUS 238	Business Law II or Marketing Research	3			Elective	3
BUS 115	Business Statistics	3		MAT 158	Introduction to Statistics A	3
BIT 200	Spreadsheets with Business Applications	3			Elective	3
BUS 246	Principles of Management	3		MGT 261	Business Organization	3
	Advisor Approved General Education	3			SUNY GER	3
BUS 210	Managerial Accounting	4			Elective	3
MAT 133 or MAT 146	College Algebra for Business or Applied Business Calculus (Recommended)	3		MAT 208	Elective or Math Applications for Business & Management (Recommended)	3
BUS 215	Managing Diversity in Organizations	3			Elective	3
ECO 110	Micro-Economics	3		ECO 101	Principles of Microeconomics	3
	Advisor Approved General Education Lab Science	4			SUNY GER Natural Science	4
	Advisor Approved Literature or ENG 220	3			Elective	3
	General Education Western Civilization, Arts, Other World Civilizations	3			SUNY GER	3
ECO 111	Macroeconomics	3		ECO 200	Principles of Macroeconomics	3
BUS 116	International Business Environments	3			Elective	3
	TOTAL CREDITS	64			TOTAL CREDITS TRANSFERRED	60

	HRM 386 Human Resource Management	
Entrepreneurial Management	MGT 305 Project Management MGT 350 Entrepreneurship MGT 360 Creativity and Innovation MGT 468 Change Management MGT 490 Entrepreneurship Capstone Project MKT 330 Entrepreneurial Marketing and Sales	
Organizational Leadership	COM 240 Group Interaction and Discussion MGT 460 Leadership MGT 468 Change Management MGT 475 Global Business and Society MKT 371 Negotiation PHL 205 Ethics I: Introduction to Classical Ethics	
Supply Chain and Operations Management	MGT 305 Project Management MGT 350 Entrepreneurship MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 486 Materials Management MKT 320 Digital Marketing Business Applications MAT 351 Introduction to Forecasting	
Data Analytics	ACC 305 Accounting Information Systems ISC 329 Database Management Systems in Business ISC 410 Data Analytics MAT 351 Introduction to Forecasting MAT 378 Data Mining and Predictive Analytics MGT 305 Project Management MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 468 Change Management MKT 375 Marketing Research MKT 420 Marketing Analytics	
	MAJOR COGNATE REQUIREMENTS 21-24 cr)	
ECO 101	Principles of Microeconomics	Transferred
ECO 200	Principles of Macroeconomics	Transferred
ECO 3XXX	ECO Upper Division (under advisement)	3
CSC 102	Business Information Systems and Computing Tools - OR- a passing score on the CSC 102 waiver exam	0-3
ISC 215	Business Programming and Data Analysis Tools Credit	3
MAT 158	Introduction to Statistics A	Transferred
MAT 208	Mathematical Applications for Business and Management	Transferred/3
COM 211	Strategic Communication in Bus	3
	GRADUATION REQUIREMENTS*	
300-499	Upper Division Elective	3
300-499	Upper Division Elective	3
300-499	Upper Division Elective	3
	General Elective	3
	General Elective	3

					Remaining Credits Needed for Graduation	60
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Remaining Coursework
SUNY Broome Community College: Business Administration A.S.
SUNY Oswego: Business Administration B.S.

Course #	Course Title	Credits/Transferred
	MAJOR CORE REQUIREMENTS (30 cr)	
ACC 201	Principles of Accounting I	Transferred
ACC 202	Principles of Accounting II	Transferred
BLW 355	Legal and Regulatory Environment of Business	Transferred
FIN 325	Corporation Finance	3
HRM 385	Organizational Behavior	3
MGT 261	Business Organization	Transferred
MGT 310	Operations Management	3
MGT 495	Management Policy and Simulation	3
MKT 250	Marketing Principles	Transferred
MGT 469	Cultural Environment of International Business	3
	MAJOR ELECTIVE REQUIREMENTS (15 cr)	
	Take five courses from one of the depth areas or identify a five-course set with your advisor	15
General Management	MGT 305 Project Management MGT 350 Entrepreneurship MGT 360 Creativity and Innovation MGT 395 International Business MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 440 The Management of Nonprofit Organizations MGT 444 Topics in Management MGT 460 Leadership MGT 468 Change Management MGT 469 Cultural Environment of International Business MGT 475 Global Business and Society MGT 486 Materials Management MGT 490 Entrepreneurship Capstone Project MKT 260 Professional Selling MKT 320 Digital Marketing Business Applications MKT 330 Entrepreneurial Marketing and Sales MKT 360 Social Media Marketing MKT 370 Consumer Behavior MKT 371 Negotiation MKT 375 Marketing Research MKT 378 Sales Management MKT 390 Global Marketing MKT 395 Electronic Marketing MKT 420 Marketing Analytics MKT 460 Advanced Sales MKT 465 – Topics in Marketing	

*Electives needed are usually dependent on course choices. Transfers from SUNY Broome Community College must complete a minimum of 60 credits and have 42 upper division credits to graduate from Oswego.

GENERAL EDUCATION REQUIREMENTS		
If the SUNY GER is met at SUNY Broome Community College, no additional general education will be required at Oswego. Oswego general education can be found at www.oswego.edu/general-education .		
Total Credits at SUNY Oswego		60

Notes:

Students who transfer to Oswego after completing the 30-credit SUNY-General Education Requirement (SUNY-GER, July 2010) or the equivalent of SUNY-GER at a previous institution (or institutions) are exempt from all of Oswego's specific general education requirements. Upon acceptance at Oswego these transfer students will have completed the General Education Requirement at Oswego.

Bachelor's degree graduation requirements:

- 120-128 credits, depending on major
- 60 semester hours at a 4 year institution
- Minimum of 30 credits and ½ the major completed at Oswego
- 42 upper division credits (300-400 level courses)
- no more than 54 hours in any one discipline can count towards a BA degree

TERMS

SUNY Broome Community College agrees to promulgate information and to advise interested students of the provision of general and specific sections of this agreement.

Qualified transfer students will be able to complete degree requirements with a normal load in four semesters in the program identified.

The State University of New York College at Oswego agrees to accept as juniors those students who have successfully completed the courses outlined in the degree program identified in this agreement. The grade point average for SUNY Broome Community College degree graduates for acceptance to State University of New York College at Oswego shall be 2.3 or above.

Students must attain a grade of C- or better in all core courses applied to the State University of New York College at Oswego for transfer credits. "D" grades in other courses will be applied as elective credit.


On a routine basis, faculty and administrative staff from both institutions will confer on matters of curriculum content and other program details.

Review/Revision Agreement


This agreement will become effective upon signature and shall be reviewed in three years or when substantive changes are made in the curriculum on either campus.

APPROVED FOR:

SUNY BROOME COMMUNITY COLLEGE


Dr. Kevin Drumm
President
SUNY Broome Community College

5/16/22
Date

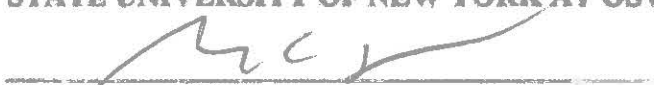

Dr. Penny Haynes
Vice president for Academic Affairs
SUNY Broome Community College

5/16/22
Date

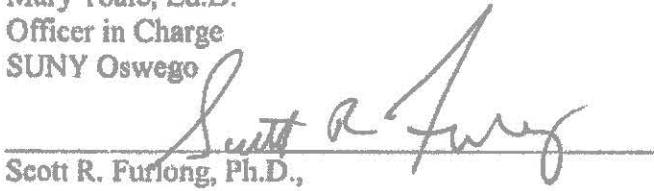

Dr. Jeffrey Anderson
Associate VP & Dean of Liberal Arts, Business & Professional Studies
SUNY Broome Community College

3 MAY 2022
Date

STATE UNIVERSITY OF NEW YORK AT OSWEGO


Mary Toale, Ed.D.
Officer in Charge
SUNY Oswego

6/3/22
Date


Scott R. Furlong, Ph.D.,
Provost, Vice President for Academic Affairs
SUNY Oswego

5/27/22
Date


Prabakar Kothandaraman, Ph.D.,
Dean, School of Business
SUNY Oswego

5/24/2022
Date