

**“2+2” Articulation Agreement between
SUNY Broome Associate of Science (A.S.) in Business Administration and
University at Buffalo School of Management Bachelor of Science (B.S.) in Business
Administration**

The purposes of this agreement are:

1. To attract qualified students to SUNY Broome Business Programs Department and University at Buffalo, School of Management (SOM);
2. To facilitate the effective transition of transfer students holding an A.S. in Business Administration from SUNY Broome to University at Buffalo, School of Management’s Bachelor of Science B.S. in Business Administration;
3. To enable students to complete the two degrees in four years;
4. To foster continuous communication between the respective academic departments/schools, facilitate curriculum changes when appropriate, and provide accurate and timely advisement for interested students.

Terms of the Agreement

University at Buffalo, School of Management agrees to accept all students who have earned the Associate of Science (A.S.) in Business Administration from SUNY Broome with full junior standing when transferring to the Bachelor of Science (B.S.) in a Business Administration with the following terms.

University at Buffalo, School of Management will:

1. Accept up to 64 academic credits toward the baccalaureate degree upon award of the associate degree from SUNY Broome with a cumulative GPA of 2.50 or higher as well as a prerequisite course GPA of 2.50 or higher.
2. Provide A.S. degree holders with an individualized transfer credit evaluation and assessment of credits completed and credits still needed to meet all B.S. degree and graduation requirements (e.g. psychology, arts, writing intensive, diversity courses, etc).
3. Grant credit toward courses in the School of Management as outlined in Appendix A. In accordance with general college policy, one-half of the major must be completed at SUNY Broome and one-half from University at Buffalo.
4. Provide the opportunity to earn the baccalaureate degree in Business Administration in no more than four additional semesters of successful, planned full-time study or part-time equivalent.
5. Guarantee that SUNY Broome students accepted in transfer under the terms of this agreement will also be subject to any special requirements applicable to students who enrolled at University at Buffalo School of Management as freshmen.

This agreement commences on the date of its signing and shall remain in effect until terminated by either institution. The content of the agreement will be reviewed every 5 years and updated as curricular changes are made at both institutions. Both institutions will notify each other when such changes are made.

University at Buffalo

Paul Tesluk

Dr. Paul Tesluk,
Dean, School of Management
University at Buffalo

3/25/2021

Date

Scott Weber

Dr. A. Scott Weber,
Provost and Executive Vice President of
Academic Affairs
University at Buffalo

4/1/22

Date

Satish K. Tripathi

Dr. Satish K. Tripathi,
President
University at Buffalo

4/4/22

Date

SUNY Broome Community College

J.M. Anderson

Dr. Jeffrey Anderson,
Associate Vice President and Dean of Liberal
Arts and Business & Professional Studies
SUNY Broome Community College
6 JAN 2022

Date

Penny Haynes

Dr. Penny Haynes,
Vice President for Academic Affairs
SUNY Broome Community College

1/11/22

Date

Kevin Drumm

Dr. Kevin Drumm,
President
SUNY Broome Community College

1/12/2022

Date

Appendix A

Broome Community College			
Course #	Course Title	SUNY GER	Credits
ENG 110	College Writing		3
BUS 100	Financial Accounting I		4
BUS 118	Business Law I		3
BUS 141	Marketing		3
BUS122	Self-Management		3
BUS101	Financial Accounting II		4
BUS 238 OR BUS 120w	Marketing Research or Business Law II		3
BUS 115	Business Statistics (Math GEI)		3
BIT 200	Spreadsheets w Business Applications		3
BUS 246	Principles of Management		3
BUS 210	Managerial Accounting 1		4
MAT133 OR 146	College Algebra or Business Calculus		3
GEN ED	US History or Foreign Language		3
BUS 215	Managing Diversity in Organizations		3
ECO 110	Microeconomics		3
GEN ED	Natural Science w Lab		4
ENG 220 OR Lit	Communicating about Ideas & Values		3
HIS 116, 117, OR 141	Western Civ Gen Ed or Other World Civs		3
ECO 111	Macroeconomics		3
BUS 116	International Business		3
Total			64

University at Buffalo			
Course #	Equivalent Course Title	SUNY GER	Credits Accepted
ENG 105	Writing and Rhetoric (C1)	BC	3
MGT999TR	Elective		4
MGT999TR	Elective		3
MGM301	Intro to Marketing (See Note 1)		3
MGT999TR	Transfer Elective		3
MGA 201	Financial Accounting (prerequisite)		4
XXX XXX	Counting toward Principles of Marketing (See Note 1)		3
MGQ201	Intro to Statistics for Analytics (prereq) (See Note 2)		3
XXX XXX	Counting toward Intro to Statistics for Analytics (prerequisite) (See Note 2)		3
MGG 150	Business and Society (required)		3
MGA 202	Managerial Accounting (prerequisite)		4
MTH 131	Mathematical Analytics for Business - Calculus (prerequisite)(See Note 3)	M	3
HIS 999TR	UBC: Pathway course (Amer History or Foreign Language) (See Note 4)	AH	3
MGT999TR	Transfer Elective		3
ECO 182	Microeconomics (prerequisite)		3
SL2	UBC: Scientific Literacy		4
ENG999TR	UBC: Pathway course (See Note 5)	H	3
TR999TROWC	UBC: Pathway course (See Note 6)	OW	3
ECO 181	Macroeconomics (prerequisite)		3
GEO 330	Dynamics of International Business	SS	3
Total			64

Remaining Courses Needed at UB to complete requirements for Business Administration BS - General Management Concentration			
PSY 101	Introductory to Psychology		3
MGB 301	Organizational Behavior and Administration		3
MGE 302	Applied Economics		3
MGF 301	Corporation Finance		3
MGG 215	Career Connections I		3
MGG 303	Comm Lit for Business		3
MGG 315	Career Connections II		3
MGO 302	Production and Operations Mgmt		3
MGO 403	Fundamentals of Strategic Mgmt		3
MGQ 301	Statistical Decisions In Mgmt		3
MGS 351	Intro to Mgmt Info Sys		3
MGT 401	Public Policy, Law and Mgmt		3
MG*	300/400 level management elective		3
MG*	300/400 level management elective		3
MG*	300/400 level management elective		3
XXX 198	UB Seminar		1
SL1	UBC: Scientific Literacy	NS	3
XXX XXX	Pathway		3
XXX XXX	Pathway		3
UBC 399	UB Captstone		1
Total			120

There are 6 specific requirements to having core lower- and upper-level courses satisfied upon transfer to University at Buffalo School of Management:

1. Students must take BUS 141 and BUS 238 at SUNY Broome to satisfy MGM 301. Students that elect to complete BUS 120 cannot satisfy the MGM 301 requirement.
2. Students must take BUS 115 and BIT 200 at SUNY Broom to satisfy MGQ 201.
3. MAT 131 at UB is only required if students do not complete MAT 146 at SUNY Broome.
4. Students must take HIS 130 or HIS 131 at SUNY Broome to satisfy the Diversity in the US requirement at UB.
5. Students must take ENG 220 at SUNY Broome to satisfy Humanities and apply to UB Pathways requirement.
6. Students must take HIS 116, 114 or 141 in order to satisfy Other World Civ and apply to UB Pathways requirement.