AGREEMENT FOR ARTICULATION OF ACADEMIC PROGRAMS

Between

CLARKSON UNIVERSITY AND BROOME COMMUNITY COLLEGE

The above institutions enter into a 2+2 agreement for the transfer of Broome Community College students into the School of Business at Clarkson University. Accreditation by AACSB ensures students and industry of the academic and professional integrity of Clarkson's School of Business and its graduates. This agreement is designed to help students select courses in their academic program that will transfer effectively and will allow students to complete the Bachelor of Science degree at Clarkson, in a business discipline, in two additional years of study.

OBJECTIVES OF THIS AGREEMENT

1. To attract qualified students to Broome Community College and Clarkson University.

2. To promote the efficient transition of transfer students from BCC into one of Clarkson's business programs (Business & Technology Management, e-Business, Financial Information & Analysis, Information Systems & Business Processes) with junior status and the possibility of baccalaureate graduation in four additional semesters of study.

3. To provide specific information and guidelines for transfer students.

4. To encourage academic coordination and cooperation, including curricular reviews, on-site visitations and joint academic advising for students attending BCC.

STIPULATIONS OF THIS AGREEMENT

1. This agreement will apply to BCC transfer students who have successfully completed (or on track to complete) the Associate of Science (A.S.) degree in Business Administration.

2. Upon application to Clarkson University, after three semesters, students with a minimum grade point average of 2.75 and two faculty recommendations will be accepted for admission.

3. Once students have completed their program in Business Administration at BCC, a final transfer credit evaluation will be completed at Clarkson. Students must have passed a minimum of 54 credit hours that are transferable in order to receive junior status at Clarkson.

4. Clarkson will only consider transfer of courses where the student scores a "C" or better.

5. It is recommended that students consult with the 2+2 Business Liaison at BCC, and the Director of Transfer Admission at Clarkson, to ensure proper course selection.

MUTUAL RESPONSIBILITIES

1. It is the responsibility of both institutions to inform the other if changes are made in the curriculum that may affect the transfer of students. This will be the responsibility of the two designated liaisons.

2. The BCC Business Liaison will be responsible for assisting the transfer applicant in compiling the required credentials for application, including the transfer application form, official transcripts, and recommendations.

3. Clarkson's Director of Transfer Admission will forward a letter of acceptance, a credit evaluation (including both credits accepted and credits remaining to complete the B.S. degree), and a financial aid package if applicable, upon review of the completed application.

4. Transfer students applying under this agreement are eligible for the same financial aid and housing considerations as other entering students.

5. As requested, Clarkson University will provide general information on the progress, and if available, post-graduate plans of BCC students who transferred to Clarkson.

ASSISTANCE PROVISIONS

1. BCC will incorporate a summary of this agreement into official publications.

2. BCC and Clarkson University both agree to encourage qualified students to participate in this program by providing advising, information, and other assistance necessary to ensure that an easy transition from BCC to Clarkson will occur.

REVIEW/REVISION PROVISIONS

1. Review of the contents of implementation of this agreement will occur whenever requested by either BCC or Clarkson University through the designated liaisons. Substantive changes in the courses or program of either institution will evoke review processes. Revisions must be mutually agreed upon, with one-year notice prior to termination of the agreement.

2. Designated liaisons for this agreement are:

   Jan Pitera
   Chair of Business Programs
   Broome Community College
   Binghamton, NY 13902
   Phone: 607-778-5493, Fax: 607-778-5170, pitera_j@sunybroome.edu

   Patricia J. Bailey
   Director of Transfer & International Admission
   Clarkson University
   Potsdam, NY 13699
   Phone: (315) 268-2125, Fax: (315) 268-7647, baileyp@clarkson.edu

The Common First- and Second-Year Curriculum in the School of Business

Broome Community College Curriculum	Clarkson Course Equivalent
Business Courses	
BUS 246 Principles of Management (3)	OS 002 Operations Strategy (Elective)
BUS 111 Financial Accounting (4)	AC 201 Financial Accounting
BUS 210 Managerial Accounting (4)	AC 205 Introduction to Accounting for Decision Analysis
BUS 118 Business Law I (3)	LW 270 Law and Society I
BUS 120 Business Law II (3)	LW 471 Law and Society II (Elective)
BUS 115 Business Statistics (3)	MA 282 Introduction to General Statistics
BUS 141 Marketing (3)[1]	MK320 Principles of Marketing
ECO 110 Micro-Economics (3)	EC 150 Principles of Microeconomics
ECO 111 Macro-Economics(3)	EC 151 Principles of Macroeconomics
SOS 116 International Business (3)	OS 456 International Management (Elective)
English Courses	
ENG 110 College Writing I(3)	LS 195 Great Ideas I
Approved ENG course: ENG 111, 150 or 220 (3)	LS 196 Great Ideas II
Computer Course	
CST 105 Computer Applications (3)	IS 100 Introduction to Computing
Math & Science Courses	
MAT 146 Introduction to Calculus(3)	MA 101 Fundamentals of Calculus I
Lab Science: BIO, CHM, or PHS (4)	Foundation Science Course

Free Electives & General Education Courses

BUS 245 Management: A Behavioral Approach (3)[2]	OS 286 Organizational Behavior
Lab Science: BIO, CHM, or PHS (4)[3]	Foundation Science Course
Any ART, COM, ENG, FRE, GER, HUM, ITA, LIT, MUS, PHI, RUS, SPA, THR (6)[4]	Electives or HUM/SOC Foundation Courses
CST 113 Introduction to C++ (3)[5]	CIS 141 Introduction to Computer Science
Any CIV, EET, EGR, MET Course (3)[6]	Foundation Engineering Course

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[1] Validation required – student must take an upper level Marketing course at Clarkson University.
[2] Course is highly recommended as an elective as it satisfies the OS 286 Organizational Behavior Foundation requirement at Clarkson University.
[3] Clarkson requires one additional lab science course. Does not need to be in sequence with previous course.
[4] Language courses must be 200 level or higher to meet foundation requirements. Introductory language courses will transfer as free electives.
[5] Students interested in the Information Systems & Business Processes major should take CST 113 Introduction to C++ at BCC rather than a second liberal arts elective. This will fulfill the CS 141 Introduction to Computer Science requirement for this major at Clarkson.
[6] Students may take Any CIV, EET, EGR, MET course to meet Clarkson's Foundation Engineering requirement or this requirement can be met at Clarkson.

Broome Community College Approval

12/2/04

Laurence D. Spraggs Date
President

11/30/04

Victor D. Lopez Date
Dean of Business

12/1/04

Jan Pitera Date
Chair of Business Programs

12/1/04

Jennifer Woltjen Date
Staff Associate to
Dean of Business

Clarkson University Approval

11/17/04

Anthony G. Collins Date
President

11-15-04

Timothy F. Sugrue Date
Chair of Deans' Council
Dean, School of Business

11/15/04

Suzanne Liberty Date
Vice President, Admission and
Alumni & Parent Relations

11/15/04

Patricia J. Bailey Date
Director, Transfer and International
Admission