

# Appendix A: Transfer Course Equivalencies

Effective dates: *November 1, 2016* through *October 31, 2019*

Broome Community College A.S.- Business Administration				SUNY Canton B.B.A.- Management (1645)		
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
1	CST 105	Computer Applications	3	BSAD 100	Introduction to Business	3
	ENG 110	College Writing I (GER 10)	3	CITA 110	Intro to Information Technology	3
	MAT 136 Or MAT 146	College Algebra and Trigonometry I Or Applied Business Calculus (GER 1) (Advisor approved Math course)	4	ENGL 101	Expository Writing (GER 10)	3
		Advisor approved Gen. Ed. Elective (GER 5)	3		Mathematics Elective (GER 1)	3-4
					Western Civilization (GER 5)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
2	BUS 111	Financial Accounting	4	ACCT 101	Foundations of Financial Accounting	4
	ECO 111	Intro to Macroeconomics	3	ECON 101	Macroeconomics (GER 3)	3
	BUS 141	Marketing	3	BSAD 203	Marketing	3
		Advisor approved Gen. Ed. Elective (GER 4)	3		American History Elective (GER 4)	3
	ENG	Advisor Approved English Course (GER 7)	3		Humanities Elective (GER 7)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
3	BUS 118	Business Law I	3	BSAD 201	Business Law I	3
	BUS 210	Managerial Accounting	4	ACCT 102	Foundations of Managerial Accounting	3
	ECO 110W	Microeconomics	3	ECON 103	Microeconomics (GER 3)	3
		Advisor Approved Gen. Ed. Elective (GER 8)	3		Arts Elective (GER 8)	3
	SOS 116	International Business Environments	3		L/L Elective (BSAD/ECON/ACCT/SPMT)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
4	BUS 120W	Business Law II	3	BSAD 202	Business Law II	3
				FSMA 210	Introduction to Finance	3
	BUS 115	Business Statistics (GER 1)	3	MATH 141	Statistics	3
		Advisor Approved Gen. Ed. Elective (GER 6 or 9)	3		Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
		† Transfer credit option available			L/L Business Elective	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
5		† Transfer credit option available		BSAD 301	Principles of Management	3
	BUS 248	Human Resources Management (Free Elective) (Recommended) (L/L course credit only)	3	BSAD 310	Human Resource Management	3
				BSAD 355	Management of Technology	3
					U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)	3
					U/L Business Elective	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
6				BSAD 319	Professional Ethics	3
				BSAD 340	Management Communications	3
		Lab Science Elective (GER 2)	4		General Elective	3
				ECON 314	Managerial Economics	3
					U/L Business Elective	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
7				BSAD 400	Operations Management	3
				BSAD 449	Strategic Policies & Issues	3
		Free Elective	3		General Elective	3
					U/L General Elective	3
					U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
8				BSAD 450**	Business Internship	12
				-or- BSAD 410	Senior Project	
				-or- electives	(4) U/L Program Electives	
			BSAD 406	Cumulative Evaluation - BBA in Mgmt	3	
<b>Accepted Transfer Credit Total</b>			<b>64</b>	<b>SUNY Program Credit Total</b>		<b>121-122</b>



## Appendix A: Transfer Course Equivalencies

‡ Multiple transfer credit options available depending on elective courses selected. Credits for these requirements will be accepted as follows:

<b>Broome CC</b> A.S. – Business Administration			<b>SUNY Canton</b> B.B.A.- Management (1645)		
Course #	Course Name	Cr	Course #	Course Name	Cr
	Choose One:				
BUS 112	Quantitative Business Methods	3		L/L Business Elective	3
BUS 246	Principles of Management	3	BSAD 301	Principles of Management	3
AND/OR			AND/OR		
<b>Additional Accepted Elective Transfer Credits</b>		<b>3</b>	<b>Total Credits</b>		<b>3</b>

**TOTAL Credits Accepted for Transfer (from both tables above): 67**

Transfer credits for SUNY Broome program requirements will be accepted as follows, however do not serve to fulfill requirements of SUNY Canton's Management, BBA program:

<b>SUNY Broome</b> A.S. – Business Administration			<b>SUNY Canton</b>		
Course #	Course Name	Cr	Course #	Course Name	Cr
BUS 107	The Freshman Experience	1	FYEP 101	First Year Experience	1

### Program Electives

ACCT, BSAD, ECON, FSMA, LEST, GMMD, HSMB, SPMT and MINS.

### Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* Fulfills writing intensive requirement.

\*\*3.0 GPA required to enroll in BSAD 450 Business Internship

**Reminder:** Prerequisite to BSAD 450 or BSAD 410 is BSAD 405 (Orientation to Culminating Experience)

NOTE: Management students must meet eight of the ten General Education Requirements.

**STUDENT ELIGIBILITY:** Graduates of Associate of Science – Business Administration program at SUNY Broome must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton assures **acceptance for SUNY Broome Community College students who have a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at SUNY Broome Community College.




# Appendix A: Transfer Course Equivalencies

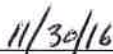
## Program Contact

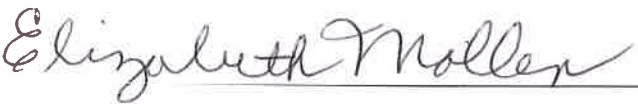
Dr. Charles Fenner, Curriculum Coordinator, Management  
SUNY Canton  
34 Cornell Drive, MAC 405  
Canton, New York 13617  
[fennerc@canton.edu](mailto:fennerc@canton.edu)

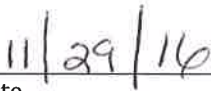
## APPROVALS

### Broome Community College:

  
\_\_\_\_\_  
Dr. Francis Battisti  
Executive Vice President and Chief Academic  
Officer

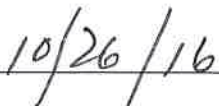
  
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Date

  
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**Elizabeth Mollen**  
**AVP & Dean of Business and**  
**Public Services**

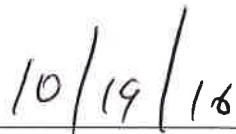
  
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### SUNY CANTON:

  
\_\_\_\_\_  
Dr. Jondavid DeLong  
Dean, School of Business and Liberal Arts

  
\_\_\_\_\_  
Date

  
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Dr. Charles Fenner  
Curriculum Coordinator, Management

  
\_\_\_\_\_  
Date

